



FLYING LAB SOFTWARE

“Why switch to Speakeasy Business VoIP? Because it’s cheaper, it’s easier, and it’s the future. We’re paying 27% less for nearly three times as many phone lines, and because long distance is free, our monthly telecomm costs are completely predictable. Speakeasy’s Web tool makes system administration a matter of pointing and clicking—even from home or on the road. Speakeasy Business VoIP gives small companies like ours the capabilities of a PBX solution for just a small, up-front investment and none of the management headaches. There’s no solution like it.”

— Russell Williams, Founder and Executive Producer, **Flying Lab Software**

Seattle game developer Flying Lab Software is the maker of the critically acclaimed *Rails Across America*, which received Computer Gaming World’s Editor’s Choice honor and Best Multiplayer Game of the Year Award from Computer Games Magazine. Flying Lab’s latest project is *Pirates of the Burning Sea*, a multi-player online game set in the age of sail.

	CHALLENGE	SOLUTION	RESULTS
AFFORDABLE	As a small-but-growing business, Flying Lab needed a telecomm solution less expensive than a traditional PBX system.	Speakeasy Business VoIP’s five-systems-in-one efficiency and hosted PBX features eliminated the costs of a traditional in-house PBX system.	Flying Lab cut its monthly telecomm charges by 27% per month while more than doubling its lines and upgrading to a hosted, easy-to-manage PBX system.
SCALABLE	Poised for rapid growth, Flying Lab wanted a phone system that could scale quickly with minimal overhead.	Traditional cabling and wiring associated with moves/adds/changes were replaced with Web-based simplicity and new phone lines are added as needed.	Adding phone lines is as easy as adding new computer users, with a 40% lower per-line cost.
EASY	Flying Lab’s founder wears many hats—including that of “phone system administrator.” He needed management and configuration to be easy and fast.	Speakeasy Business VoIP’s Web tool offers features that enable remote workers to stay connected as if in the office.	Web-based system administration is now a “no brainer” and can be done from home or while traveling which saved time and offered much needed flexibility.
SEAMLESS	With many employees working at home or on the road, a seamless solution to support remote workers was imperative.	Speakeasy Business VoIP enabled off-site employees anywhere in the world to be integrated into the network as smoothly as if they were working in the office.	Now phoning a Flying Lab employee across the country is indistinguishable from calling one across the office. Employees use the easy Web tool to configure their phone features as if they were on-site.

For more information, contact Speakeasy Partner ITS at 630.420.2550 or visit www.teamITS.com.

